What Investors Expect?

• Good Business Plan
• Impact (environmental, economic, social)
  – Measurable impacts
  – Sometimes proximity where the impacts happen
  – Credible monitoring
  – A good story that can show those impacts
• Business of Scale
• Acceptable level of business risk
  – Security of investment
  – Certainty: Land tenure
  – Equitable Benefits
  – Location matters in terms of political risk
• Reliable Performance
  – Production capacity
  – On-time delivery
  – Good organization
• Exit Strategy
• Commitment and accountability