• Investment
  – Soft – enable
  – Hard – returns but continuum of returns
  – Local level – inputs

• Local control
  – Clarify rights – does this still mean control
  – A process that can be reinforced
  – Informed decision making
• Potential in Burkina Faso
  – Different language
  – Organised groups
  – Establishment of systems for local processing

• Knowledge
  – Technical
  – Policy laws at various levels

• Governance
  – Do we have sufficient local control of the value chain?
• Policy
  – Formalised; but where does traditional laws fit
• Groups well organised
  – But how well is the resource managed
• Market
  – Pricing issues
  – Improved access by linking investors and communities
  – High transaction costs
• Finance
  – Can communities get access to capital
  – Where can capital investments be made in the supply chain
• Value systems
• Business Proposition
• Flexibility
• Trust
• Honouring agreements
• Understand different of capacity
Tell us what you think?