



**Welcome to Metsä Group
TFD
Joutseno 2.9.2014**

Metsä Group – sustainably from the forest

Metsä Group

Sales EUR 4.9 billion; personnel 11,000

Production units in 9 countries and sales offices in 26 countries

Parent company Metsäliitto Cooperative

Owned by 123,000 forest owners in Finland representing 5.3 million hectares of forests or 48% of all Finnish private forests.

Metsä Tissue



Tissue and
cooking papers

Sales: € 1.0 billion
Personnel: 2.800

Metsä Board



Board and paper

Sales: € 2.0 billion
Personnel: 3,100

Metsä Fibre



Pulp

Sales: € 1.3 billion
Personnel: 900

Metsä Wood



Wood products

Sales: € 0.9 billion
Personnel: 2,500

Metsä Forest



Wood supply and
forestry services

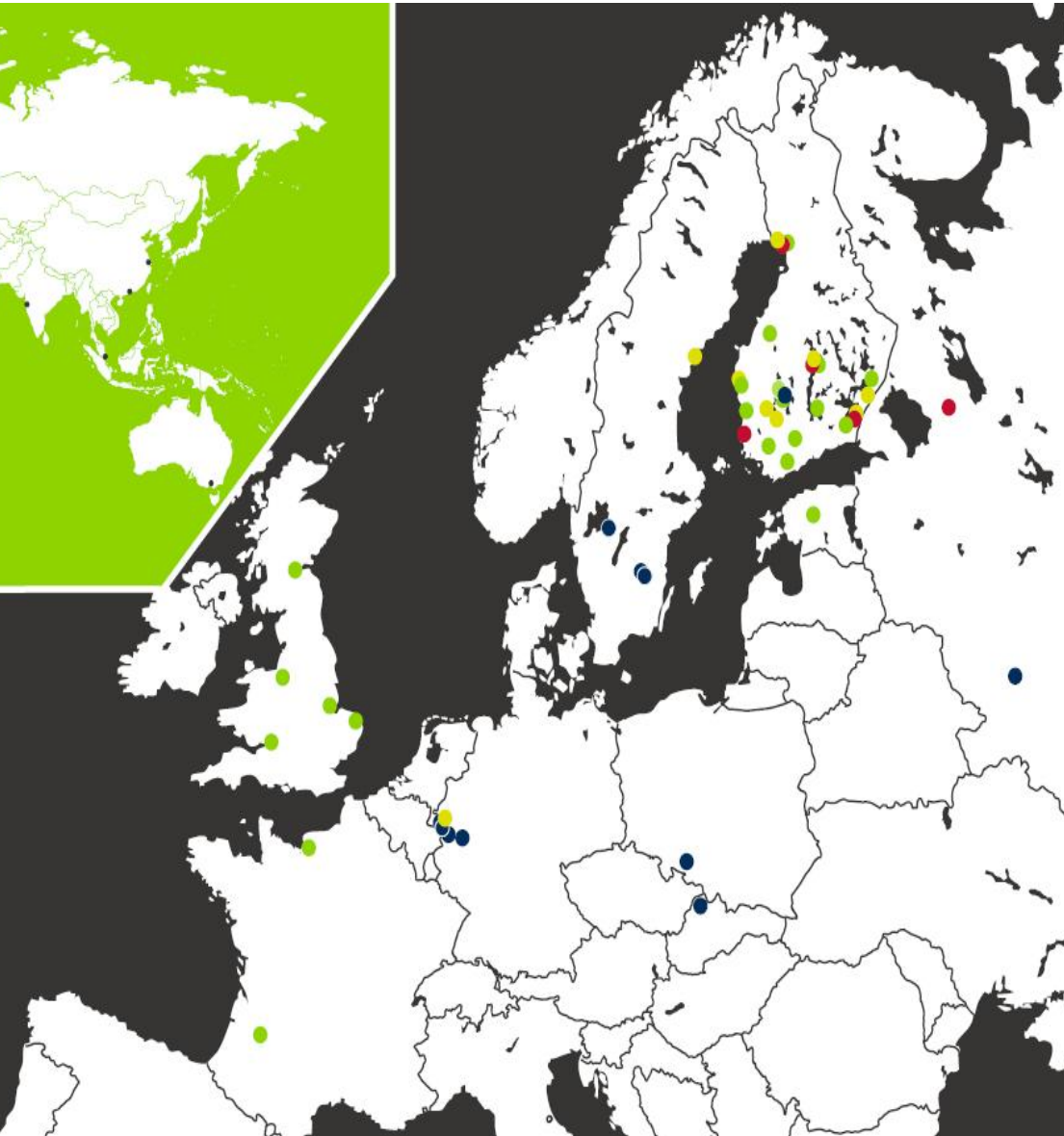
Sales: € 1.5 billion
Personnel: 900



**INTERNATIONAL
AND RENEWING**

PRODUCTION UNITS:

- METSÄ TISSUE
- METSÄ BOARD
- METSÄ FIBRE
- METSÄ WOOD



FOR FOREST OWNERS

117

SERVICE OFFICES
IN FINLAND



PRODUCTION IN

9

COUNTRIES



SALES COMPANIES IN

26

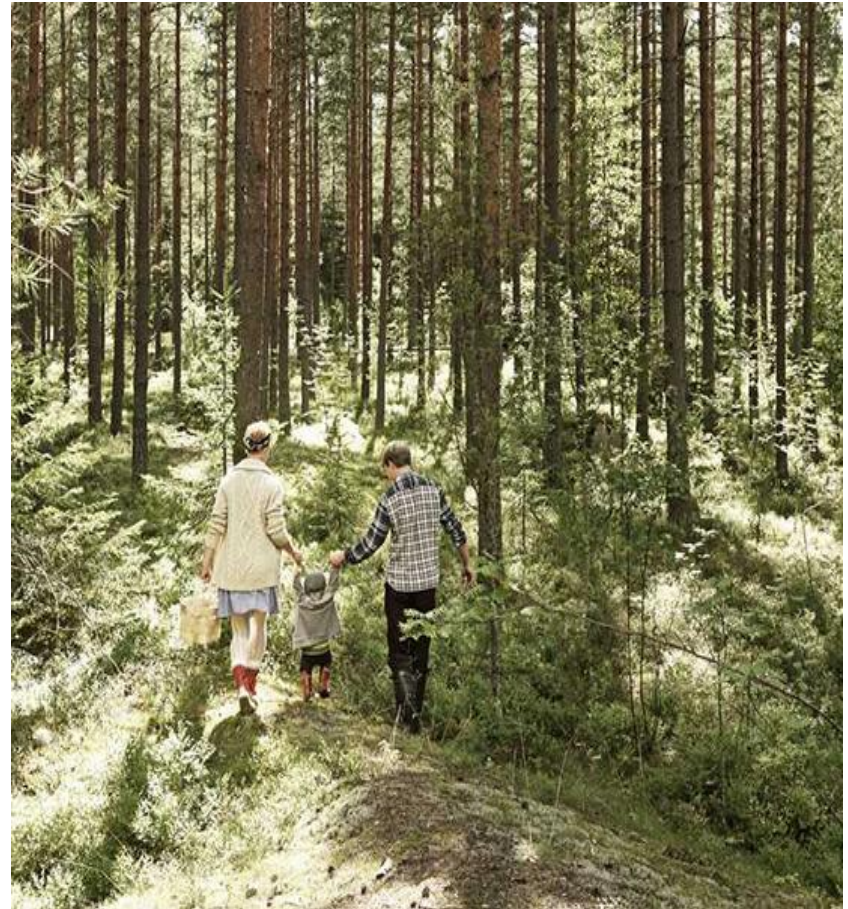
COUNTRIES



RETAILERS AND
AGENTS AROUND
THE WORLD

Metsä Group's parent company Metsäliitto Cooperative

- **80th birthday in January, 2014**
- **The Cooperative has around 123,000 Finnish forest owners as members**
 - The members own nearly half of Finland's private forests (5.3 million hectares).
 - Any private person or community owning at least 3 hectares of forest in Finland can join the Cooperative.
- **A typical owner-member is**
 - 60 years old, living in countryside
 - Owns forest in third generation
 - Owns about 30 ha forest
 - Sells wood every four years
 - Partly works himself in the forest and partly buys forest services from us



During one summer day, Finnish forests grow as much as a 2 m high and 1 m wide pile heading from Hanko to Utsjoki.

