



BRACELPA

BRAZILIAN PULP AND
PAPER ASSOCIATION

INNOVATION, BIOTECHNOLOGY AND WAY FORWARD

ELIZABETH DE CARVALHAES

President & CEO

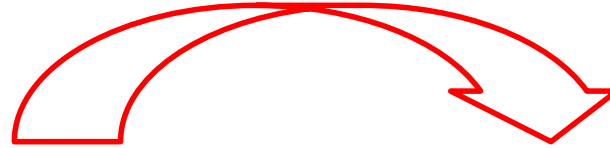
October, 2012



BRACELPA

**BRAZILIAN PULP AND
PAPER ASSOCIATION**

Global scenario...



Population by 2050- 9 billion

Cereal demand: + 67% by 2050

Food demand will triple by 2050

Energy demand will double by 2030

Land deficit by 2050 – 200 million ha

Increased consumers awareness

**GHG emission decrease 50-80%
by 2050**

New business models

Improve resource efficiency

Mitigate habitat losses

Increase production and yields

**Traceable value chains that meet
sustainability criteria**

TECHNOLOGY AND INNOVATION



BRACELPA

BRAZILIAN PULP AND
PAPER ASSOCIATION

Innovation...

*“ Innovation is the development of new customer value through solutions that meet new needs, unarticulated needs, or old customer and market needs in new ways. This is accomplished through different or **more effective products, processes, services, technologies, or ideas** that are readily available to markets, governments and societies”*

*“ Innovation is not a unique event, it is a **process!**”*

Science must lead the way - Towards more sustainable practices
BIOTECHNOLOGY



BRACELPA

**BRAZILIAN PULP AND
PAPER ASSOCIATION**

GM Trees – The Forest Dialogue- October, 2012

**Much has been done, and engaging on
the GM Trees discussion is timely...**

Significant Research

**160 million hectares of
GM agricultural crops**

**29 countries; 16,7 million farmers
(90% resource-poor farmers)**

**Most adopted technology in
agriculture within the past 10 years**

**Over 800 GM
Tree field trials**

“What is possible to do?”

“What is appropriate to do”



**BRACELPA**BRAZILIAN PULP AND
PAPER ASSOCIATION

Forest biotechnology... Genetic improvement vs. GMOs

GENETIC IMPROVEMENT

Conventional breeding (clones)

Methods are slow and valuable
traits (resistance to stress) difficult
to implement

Current reality

GM TREES

Genes of interests of other species
(same gender). Breeding would not
happen conventionally

Direct and rapid approach and
allows for the development of
traist that would happen
conventionally

Thought reality

Being strongly considered and evaluated by forums and organizations
such as FAO, WBCSD, FSC, PEFC



BRACELPA

**BRAZILIAN PULP AND
PAPER ASSOCIATION**

United States



Already a reality....

Brazil, Argentina and South Africa



**Among the biotech mega-countries growing
50,000 hectares, or more, of biotech crops**



BRACELPA

**BRAZILIAN PULP AND
PAPER ASSOCIATION**

Already a reality....

India



China



**Paraguay and
Bolivia**



Canada



Australia



Among the biotech mega-countries growing 50,000 hectares, or more, of biotech crops

**BRACELPA****BRAZILIAN PULP AND
PAPER ASSOCIATION**

Benefits of biotechnology...

- Little published on GM Trees– not on a commercial scale
- Only 4 commercial approvals (2 in the US and 2 in China)
- Information on GM crops:

Environmental

Provide better environment by
reducing use of pesticides

Reduce carbon emissions/ saving on
fossil fuels

Conserve biodiversity by reducing
pressure over native ecosystems

Reduce use of water

Socioeconomic

Contributing to food, feed and fiber
security and self-sufficiency

Value of US\$ 78 billion in 10 years

Increase production and yields

Alleviate poverty by helping small
farmers

**BRACELPA**BRAZILIAN PULP AND
PAPER ASSOCIATION

Opposition...

- Ideology (against monoculture/ intensively managed forests)
- No current scientific studies proving hindering aspects of GMOs

CONTRARY ARGUMENTS

1. More complex systems than agriculture crops;
2. Produce recognized goods and services simultaneously;
3. Confer upon them a diversity of social, cultural and symbolic value;
4. Longer life cycle than crops (longer to have scientific evidence)

**BRACELPA****BRAZILIAN PULP AND
PAPER ASSOCIATION**

Challenges to GMOs...

- *The most applied and safest technology developed*
- *RISKS are a given*
 - ✓ *Risks of using it vs. risks of **not** using it*
 - ✓ *Risk assessment and scientifically supported processes*
- *Maintain an open dialogue*
 - ✓ *Using science to attain social acceptance and legitimacy*
- *Production models that can incorporate small holders*



THANK YOU!

