STORAENSO

Paper, packaging & forest products

Challenges – a Forest Industry Perspective

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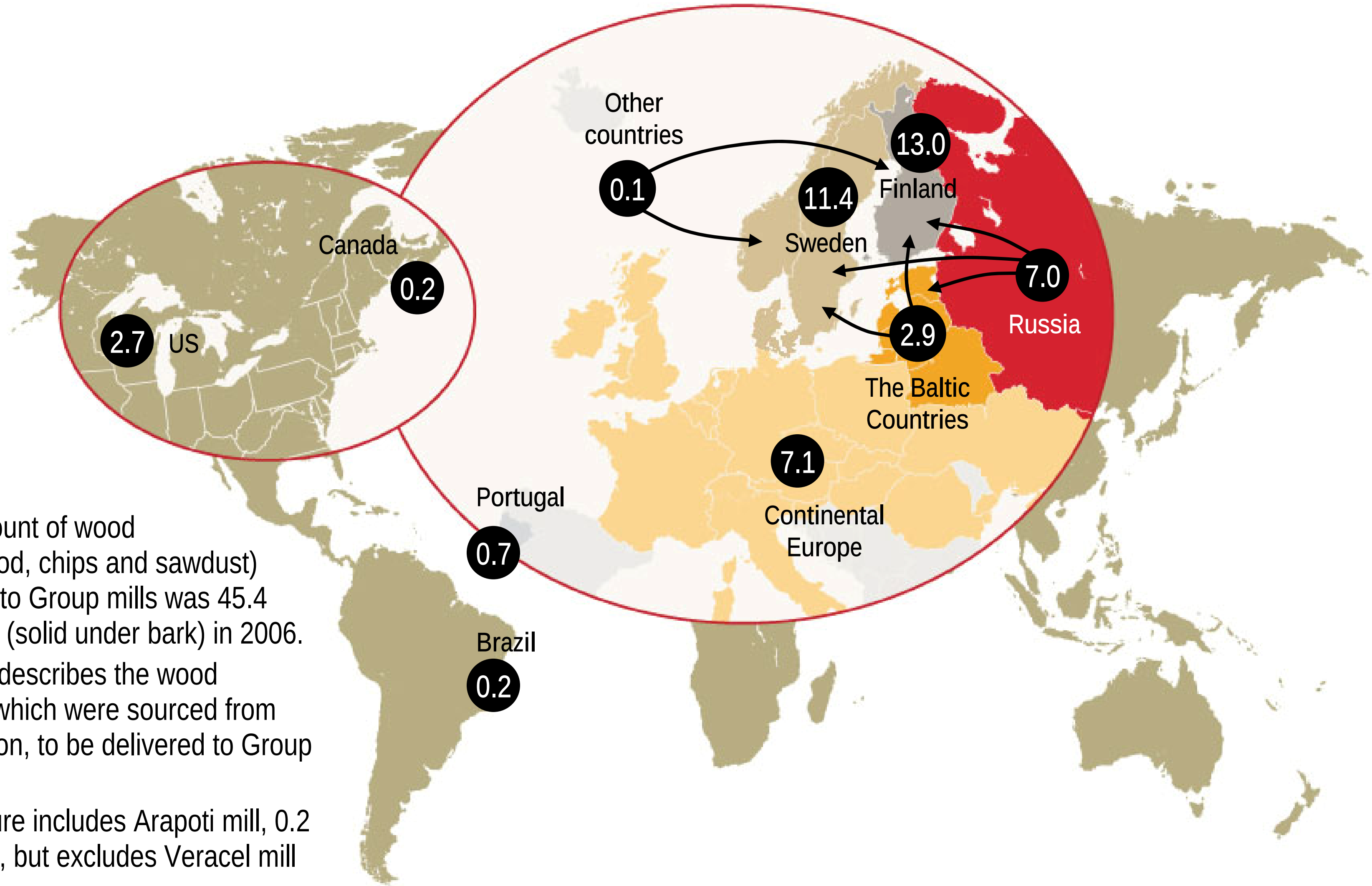
Ragnar Friberg
Senior Vice President, Sustainability
Wood Supply, Stora Enso

Wood sourcing to Group mills in 2006, million m³sub



Total amount of wood (roundwood, chips and sawdust) delivered to Group mills was 45.4 million m³ (solid under bark) in 2006.

The map describes the wood volumes which were sourced from each region, to be delivered to Group mills.

(Total figure includes Arapoti mill, 0.2 million m³, but excludes Veracel mill in Brazil.)

Buying wood from family forest owners

1. **Programs for giving service regarding e.g. selling wood, final felling, thinning, nature conservation, forest management planning, economy, taxes, regeneration, cleaning, forest management certification (group certificates FSC, PEFC, ATFS)**

2. **Own operations checked and publicly reported e.g. Environmental Statement 2005 Wood Supply, Europe**

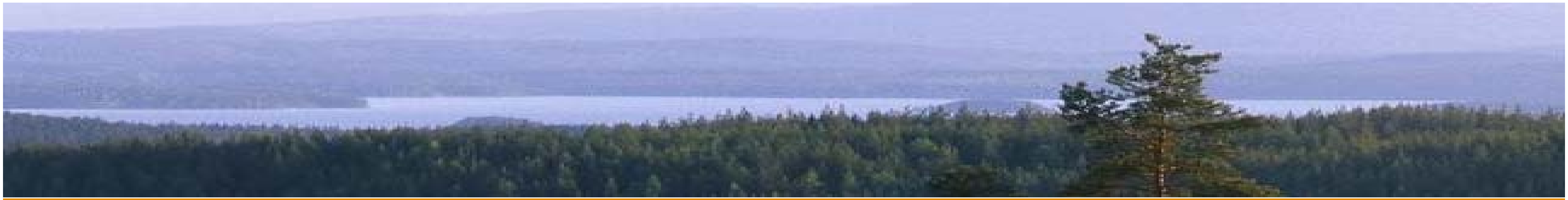
Stora Enso target:

Increase wood coming from certified forests

2003	2004	2005	2006
45 %	48 %	49 %	55 %

The scene

- **Small-forest owners carry out a lot of sustainable forestry.**
- **Countries have committed to the Helsinki process.**
- **But, very difficult to get this fully recognised by customers and e.g. in Green Public Procurement rules unless forest management certified. Seldom price premiums.**
- **Forest certification systems are not streamlined and cost-efficient enough for small-forest owners.**
- **Leads to unintentional discrimination of small-forest owners in the market place.**



Challenges

1. How to get full recognition for all the responsible and sustainable forestry carried out by small-forest owners, although not forest management certified?

2. How to get forest management certification systems streamlined and cost-efficient enough for small-forest owners?