

TFD Indonesia Field Trip Objectives

Below is a list of key issues that we hope can guide your thinking through our field trip in Indonesia and help you link the field trip observations with the latter discussions in Jogja. It is not an exhaustive list and is only meant to be reference for you to develop more focused questions that can benefit our broader discussion later on ILCF and its investment guide.

Mapping the Value Chain:

- What's the producer organization? What are the main products? How are they organized?
- Who are the investors? How the investment decisions are made? What's the nature of investments?
- Who are the buyers? How are the products linked to the market?
- Who are the other actors helping the communities developing their business? How are those partnerships formed?

Identify key Ingredients for success:

- What are the resource (land and forest) rights for each investment case?
- How are the rights and responsibilities shared among local community and investors?
- What's the business model? What is the deal? Where does the money come from? and where does the money go to? Besides monetary gains, what are the other benefits?
- How are the benefits shared among key stakeholders in the investment cases?
- What are the key partnerships that are critical for the investment cases to be successful?
- What's the government role in the investment case? How are they linked to different stakeholders?