2C. What are the challenges that prevent private sector from working together with civil society to achieving tenure reform.

## First, is this the correct question?

• Discussion of what actually should be the role of the private sector?

 $\rightarrow$  private sector should work with civil society and help to advocate to drive reform. Creating a broader idea of what is at stake for the private sector.

 $\rightarrow$ the private sector acts as an indirect influence. not to take on a direct advocacy role to influence the government.

 $\rightarrow$  or in the middle? Not direct company going to government but through private sector association influence going with civil society to advocate.

What is in holistic package of what private sector needs to see to really support tenure reform?

- matching of time frame- need for understanding of different actors time frames
- Needs secure environment to invest long term
- Need all stakeholders ready.
  - community with capacity institutions
  - government willingness
  - civil society

## C. lack of formal setting to discuss issues in context

- need for trust building between civil society and private sector.
- Need clear role for civil society as middle man between community and private companies
- power dynamics: North south/ dynamics.

## Governance through market- issue for land tenure

• issues of market based governance acts as a band-aid and misses actual issue to resolve tenure.