

TFD Sweden Field Trip Objectives

Below is a list of key issues that we hope can guide your thinking through our field trip in Sweden and help you link the field trip observations with the latter discussions in Växjö. It is not an exhaustive list and is only meant to be reference for you to develop more focused questions that can benefit our broader discussion later on ILCF and the investment guide.

Mapping the Value Chain:

- What's the producer organization? What are the main products? How are they organized?
- Who are the investors? How are the investment decisions made? What's the nature of those investments?
- Who are the buyers? How are the products linked to the market?
- Who are the other actors helping the smallholders develop their business? How are those partnerships formed?

Identify key Ingredients for success:

- What are the resource (land and forest) rights for each investment case?
- How are the rights and responsibilities shared among the smallholders and investors?
- What's the business model? What is the deal? Where does the money come from? and where does the money go? Besides monetary gains, what are the other benefits of these partnerships?
- How are the benefits shared among key stakeholders in the investment cases?
- What are the key partnerships that are critical for the investment cases to be successful?
- What's the government's role in the investment case? How are they linked to different stakeholders?